

Overview

In today's complex business environment, many large and small companies are finding it increasingly productive and cost-effective to outsource parts of their software development activities. In this way, companies find they can relieve their internal human and financial resources and focus on growth and development instead of management and maintenance.

Since the advent of the software revolution, Israel has been a leading country in software products and development. For many years, therefore, the costs of software development activities in Israel were on par with Western nations, leaving Israel as an unviable option for technological outsourcing for most Western countries. That is, until now.

Along with its parent company, Matrix, Xtivia, Inc. has met the challenge. Matrix, Israel's leading IT solutions vendor, has formed X-SOURCE, an Israeli offshore outsourcing operation. As a member of the Formula Group (NASDAQ: FORTY), a global IT solutions provider, Xtivia and X-SOURCE are offering companies of all sizes a revolutionary and cost-effective opportunity to outsource their software development.

There is a Better Solution

The TALPIOT team, based in a modern facility with state-of-the-art technology in the Israeli city of Modiin-Ilit, is staffed by highly experienced software development professionals that are qualified members of Matrix's various technological teams. TALPIOT prides itself on its highly skilled staff, with many graduates of Israel's top technical schools and university programs with advanced technological offerings. TALPIOT team members have been carefully screened and interviewed as well as rigorously tested on their technological skill set prior to employment.

TALPIOT's IT Business Services Include:

- Software Services
- Software Products
- Hardware & Infrastructure
- Training Facilities

TALPIOT's Work Method:

- On-Site
- Off-Site
- Offshore
- A Combination of the Above

The model most often recommended to customers is a combination of Offshore and On-Site services. A small core team placed at the customer site works cooperatively with the offshore main project team to provide customers with a cost-effective, low-risk alternative to current IT management without having to compromise on quality, schedule, effort or cost.

Services

TALPIOT provides a wide variety of software services that can be of assistance to your company. These services can be used to augment the company's current software development staff, to replace a portion of this staff, or to relieve the existing staff for other activities.

TALPIOT focuses its services on the following areas:

- New Product Development
- Test Planning & Design
- New Technology Development
- Product Re-development, Re-engineering & Support
- Technical Assistance
- Help Desk Services
- Professional Services

TALPIOT Services have proven effective and helpful in the following industries:

- Banking and Finance
- Government
- Health Care
- Security
- Telecommunications
- Insurance
- Industry & Commerce
- And beyond...

The Matrix/TALPIOT Advantage

The unique capabilities and advantages of TALPIOT promise to help your business use the precious time and resources previously devoted to IT and allocate them to more lucrative and productive endeavors.

TALPIOT's distinct advantages include:

- Staffing by top IT professionals that have been trained according to the rigorous standards of Israel's best technological institutes
- A highly motivated and stable workforce which ensures that your company's IT needs will be met and maintained in a professional and long-term manner devoid of unnecessary and disruptive staff changes
- Operation in a modern, developed nation with state-of-the-art technology and Western-standard working conditions
- Management commitment and attention—Xtivia maintains several development centers in Israel and five U.S. offices that will liaison between our off-shore services and your company
- A better bottom line: With very competitive pricing for their proven and effective services, Israel is the newest source for your company's IT outsourcing



For more information on how Xtivia can help your organization better manage its IT services, please contact an office near you or visit our web site at www.Xtivia.com.

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