

# XTIVIA IT Managed Services Overview

## What is IT Managed Services?

IT Managed Services is a comprehensive approach to outsourcing the management and support of a company’s Information Technology (IT) infrastructure, systems, and processes to a certified third-party IT service provider.

## What does XTIVIA offer?

We offer IT Managed Services focused on Cloud Managed Services, Database Managed Services, Application Managed Services, and Managed Business Services.

We support Fortune 100 businesses and small to medium-sized businesses. Some customers have our retainer-based model, and others purchase increments of hours for training or special projects.



*“Top Notch Expertise in Managed Services, Web Development, SQL and Office365”*

## Key Benefits of IT Managed Services

Utilizing an IT Managed Services Partner **allows your in-house team to focus on more strategic projects**, and they can **concentrate on your business’s core competencies**. Managed Services **enhance your IT operations’ efficiency, reliability, and security** while ensuring your business stays competitive in the digital landscape.

## Why Partner with XTIVIA for IT Managed Services?

With **over three decades of experience** in the IT services industry, we bring a wealth of knowledge and proficiency to the table. Our customers achieve an **average savings of up to 40%** on their related IT costs by utilizing XTIVIA’s Managed Services.

XTIVIA’s team of experts can provide access to **more specialized support** when required, allowing you to maintain **high levels of productivity** and **reduce costs**.

Partnering with our IT Managed Services gives you **peace of mind** knowing that your IT infrastructure is managed by professionals, allowing you to **focus on growing your business**.

With XTIVIA, you have access to **24/7 phone/email support** and an **Online Ticketing System**, ensuring that you receive timely and efficient assistance when needed.

**Scalability** is a core feature of XTIVIA’s IT Managed Services, ensuring you can **quickly adapt to changing requirements** as your business grows.

Our **comprehensive security measures** are designed to protect your business from risks such as data loss or breaches, ensuring that your **business operations are safe and secure**.

*“My Favorite Vendor – Executes to deadlines, Trusted Expertise, Communicates as a Partner”*

### Pricing Model

We have plans based on assessment needs, project needs, support needs, and monitoring needs. Many customers prefer annual budget billing, while others prefer upfront payments for discounted costs. Our team can provide you with quotes based on your unique project, budget, and support needs.

*“Excellent Web Development Expertise; Super easy to work with.”*

### XTIVIA Overview

XTIVIA is a proven technology integration and innovation company known for delivering leading-edge technology solutions to our client's specific requirements, regardless of project complexity. Since 1992, our success stems from a demonstrated ability to provide deep expertise via professional services, empowering clients to successfully, competitively, and profitably leverage their chosen technology. XTIVIA has offices in Colorado, New York, New Jersey, Texas, Virginia, and India.

<https://www.xtivia.com/services/it-managed-services/> <https://www.xtivia.com/>



*“There are no downsides to XTIVIA from what I have experienced. I have always been able to get the support I needed, even during nights or weekends.”*