Salesforce Services Overview

salesforce registered consulting partner

ORGANIZATION

XTIVIA has been a Salesforce Partner for over 15 years and has over 25 years of experience with CRM systems. We know that CRM alone cannot improve your company's relationship with customers. To truly achieve results, you need solutions customized to your specific needs. Our team's combined experience of over 60 years, integrating CRM and back-office systems, is here to provide your business with the solutions it needs.

DELIVERING SOLUTIONS

We offer a full range of Salesforce consulting services to clients of all sizes, including small and medium businesses, as well as Fortune 500 enterprises. As a Salesforce Partner, we bring deep and broad skills with the Salesforce platform and associated technologies to help you succeed with your CRM initiative. Whether you need enterprise architectural guidance, end-to-end project implementation services, or something in-between, our team of Certified Salesforce Professionals can help. We work with customers looking to implement Salesforce from the ground up and those already leveraging Salesforce today. Existing clients may be looking for ongoing development support, have a new project, or need to get more ROI out of their system. We find the solution for your business needs.

XTIVIA Salesforce Services

- Salesforce Consulting, Development and Integration with Requirements Analysis Gathering
- Salesforce Configuration, Development, and Customization
- Certified Salesforce Professionals including Administrators, Developers, Consultants
- Pre-Sales Engineering and Proof of Concept Development
- Data Migration and Ongoing Integration to other business systems
- Platform Development (Heroku, Lightning Web Components, Apex, Force.com)
- Reporting and Dashboard Creation
- Consultation Services for both New and Existing Implementations
- Customized Training Plans
- Salesforce Security Diagnosis & Health Checks
- Staff Augmentation
- Salesforce Admin On-Demand (Ongoing Managed Services)

XTIVIA Salesforce Product Expertise

- Sales Cloud & Service Cloud
- Experience Cloud
- Marketing Cloud
    - Pardot
- Commerce Cloud
- CPQ
- Tableau (Analytics)
- Mulesoft (Integration Cloud)
- Platform Development (Heroku, Lightning Web Components, Apex, Force.com)
- INDUSTRY PRODUCTS
    - Health Cloud
    - Financial Services Cloud
    - Non-Profit Cloud
    - Manufacturing Cloud
    - Retail Cloud

XTIVIA OVERVIEW

XTIVIA is a proven technology integration and innovation company known for delivering leading-edge technology solutions to our clients' specific requirements, regardless of project complexity. Since 1992, our success stems from a demonstrated ability to deliver deep expertise via professional services, empowering clients to leverage their chosen technology successfully, competitively, and profitably. XTIVIA has offices in Colorado, New York, New Jersey, Missouri, Texas, Virginia, and India.

SALESFORCE CERTIFIED	SALESFORCE CERTIFIED	SALESFORCE CERTIFIED	SALESFORCE CERTIFIED	SALESFORCE CERTIFIED	SALESFORCE CERTIFIED	SALESFORCE CERTIFIED
Administrator	Force.com Developer	Sales Cloud Consultant	Service Cloud Consultant	Application Architect	Platform App Builder	Advanced Administrator
Platform Developer I	Platform Developer II	Pardot Specialist	Data Architecture and Management Designer	Sharing and Visibility Designer	Field Service Lightning Consultant	CPQ Specialist